















Success Story by The DOT Doctor (TDD)

	HIRED TDD				TODAY
	Dec 2014	Mar 2015	Jun 2015	Sept 2015	Oct 2015
Status	Suspended	Suspended	Unsatisfactory	Not Rated	Not Rated
Carrier Operation	Interstate	Interstate	Interstate	Intrastate Non-Hazmat	Intrastate Non-Hazmat
No. of Power Units	4	4	18	17	21
No. of Drivers	4	4	14	18	20
No. of Inspections	7	7	7	9	9
No. of Crashes	1	1	2	2	2
Unsafe Driving	Below threshold limits	Below threshold limits	Below threshold limits	Below threshold limits	Below threshold limits
HOS Compliance				Below threshold limits	Below threshold limits
Vehicle Maint.					
Drugs/Alcohol				Below threshold limits	Below threshold limits
Driver Fitness				Below threshold limits	Below threshold limits
	OOS Rate 87%		OOS Rate 38%		OOS Rate 22%

TDD wants to be a part of your success story.
Where will your numbers be in a year?

Safety Rating & OOS Rates

(As of 11/13/2015 updated daily from [SAFER](#))

CONDITIONAL
(Rating Date: 06/09/2015)

Out of Service Rates

Type	OOS %	National Avg %
Vehicle	100.0	20.7
Driver	50.0	5.5
Hazmat	22.0	4.5

Licensing and Insurance

(As of 11/13/2015 updated hourly from [L&I](#))

Type	Active For-Hire Authority	
	Yes/No	MC#/MX#
Property	Yes	MC-
Passenger	No	
Household Goods	Yes	MC-
Broker	No	

BASIC Status (Public View)

Behavior Analysis & Safety Improvement Categories (BASICS)

[How does SMS relate to crashes?](#)

Based on a 24-month record ending October 23, 2015



UNSAFE DRIVING



CRASH INDICATOR



HOURS-OF-SERVICE COMPLIANCE



VEHICLE MAINTENANCE



CONTROLLED SUBSTANCES AND ALCOHOL



Not Public HAZARDOUS MATERIALS COMPLIANCE



DRIVER FITNESS

Click to select a BASIC icon above to get details, or view your [Complete SMS Profile](#).

Denotes this carrier exceeds the FMCSA intervention [threshold](#) relative to its safety event grouping based upon roadside data and/or has been cited with one or more serious violations within the past 12 months during an investigation. Therefore, this carrier may be prioritized for an intervention action and roadside inspection.

PROGRAM DETAILS

Virtual Safety Director Program

\$6,000/month

TDD 3-Person Expert Safety Team with up to 2 onsite visits per month and unlimited classroom sessions + after hour support

ACTION PLAN

Create a fully encompassing DOT Compliance Program that can withstand State DOT & US DOT audits

Increased understanding of DOT regulations and their direct application to your company's operation

Direct HOS training

Complete log auditing and documentation service

CSA score monitoring with Corrective Action Plan

Accident assistance services

Tax filing services (IFTA, 2290, UCR, etc)

Credential updates/renewals (Cab Cards, MCS 150, etc)

DQF management and maintenance to ensure proper steps are taken during the hiring process as well as all files being audit ready

Comprehensive Driver Orientation Program which is proven to reduce CSA/PSP points

Quarterly Safety meetings to further enhance the safety culture and aid in CSA improvement

Maintenance file management and review and equipment checks

Expert advice in all DOT matters from safety professionals who stay current on all regulatory changes and proposed changes

Policy and Procedure writing and management for CMV drivers to meet DOT Compliance standards

Implementation of e-log program, assistance with D&A program and other services as necessary to ensure DOT compliance

GOAL

Be fully prepared at all times for any DOT Audit

Create, implement, support, maintain and oversee a fully compliant and documented DOT program

Rid the CSA score of triangles and prevent others from occurring

TDD wishes to be your Safety Department. With a combination of remote support, multiple days onsite per month and classroom sessions; your company will have a world class safety program in place. We have been offering this program since inception of CSA 2010 with a high success rate for our other clients. We are confident that we can offer you the same level of excellence!

TDD is Your Safety Partner!

Our goal is to make your life easier.

We handle the DOT so you can focus on and enjoy running your business!



X Included

* Available but additional fees apply

Acute Violation

(xxx.x) Critical Violation

Oversight

Helping Hand

Virtual Safety Director

Plan Comparison

GOOD

BETTER

BEST

Safety Compliance Professionals
844-DOTDOCTOR



The DOT Doctor

Provides assistance to an established Safety Department who wants to strengthen their Safety Plan

Supports and assists a developing Safety Department who wants to strengthen their Safety Plan and increase their Manager training programs

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TDD is your de facto safety department.

OUR MOST POPULAR PLAN

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Plan Comparison

Oversight	Helping Hand	Virtual Safety Director
GOOD	BETTER	BEST

DOT Audit Prep

	1 at time of signing	Annually	Every 6 months
Preform a Mock Audit and prepare a report of the status of your company			
Review your CSA Score and discuss your standings	X	X	X
Review your Insurance and ensure it meets the standards of your Operating Authority (387.7A)	X	X	X
Review your authority to ensure is it accurate for your type of operation [Failing to file MCS 150 prior to Operations (390.19A1)]	X	X	X
Provide suggestions on how to improve your safety program	X	X	X
Create a roadmap to compliance and work with you to improve your CSA score	*	*	X
DOT audit prep session	*	*	X
Represent you in a DOT audit	*	X	X
Create a CAP and/or rebuttal letter based upon audit findings	*	*	X
Share The DOT Doctor's Step by Step Guide to DOT Compliance	X	X	X
Create a Driver Policy and Procedure Manual outlining all required DOT items	\$1,500	\$500	X
Create a Manager Guide to DOT Compliance	\$4,000	\$2,500	X

DOT and State Authority Compliance

Obtain authority changes as needed or desired	*	*	X
Add state authority as needed	*	*	X
Obtain annual TX DMV Cab Card (if applicable)	*	X	X
Advise how to create a DOT Binder	X	X	X
Create DOT Binder	*	*	X
Act as point of contact for the DOT	*	*	X

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 Acute Violation (xxx.x) Critical Violation

	Oversight	Helping Hand	Virtual Safety Director
CSA Compliance			
Update MCS 150 and VMT as required by the DOT		*	X
Monitor CSA site and provide monthly report	*	*	X
Notify carrier of any new Roadside Inspections discovered on CSA site	*	*	X
Assist with Roadside Inspection response	*	X	X
Accompany driver/carrier, upon request, with mandatory court appearances re: Roadside Inspections (travel fees apply)	*	*	X
Create DataQ queries and submit to the DOT to challenge inaccurate postings	*	*	X
Crash Indicator			
Audit for a Accident Log and accompanying required files (390.15B2)	Initial Review	Annually	Ongoing
Create Accident Log	X	X	X
Maintain Accident Log		*	X
Assist with Accident documentation		*	X
On-scene representation for major accidents		*	travel fees apply
Expert Witness in court cases	*	*	X
Company Representative as Safety Director in all matters			X
Provide Accident Prevention Training to Drivers and Managers	*	*	X
Unsafe Driving			
Review Annual Review for signs of Unsafe Driving	X	X	X
Complete Annual Review with driver and address signs of Unsafe Driving		*	X
Road monitor drivers for safe driving habits and use of seat belt (392.16)		*	X
Provide annual training to drivers re: safe following distance, difficult driving conditions and other related topics		mini training included	X
Provide annual training for dispatch and driver managers on driving habits and HOS review for supervisors		*	X
Monitor MVRs and CSA scores for unsafe driving trends and know accident triggers		*	X

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 Acute Violation (xxx.x) Critical Violation

	Oversight	Helping Hand	Virtual Safety Director
Hours of Service (HOS): Log Auditing			
Review audited logs for accuracy	X	X	X
Audit 100% of the logs for Form and Manner Issues	*	X	X
Log Falsification (395.8E) prevention - Audit logs against all supporting documents provided	*	*	X
Review support documents checking for fraudulent or intentional alteration of a supporting document (395.8K)	*	*	X
Audit logs for Critical Violations such as 11-hour (395.3A3I) and/or 70-hour (395.3B2)/ 60-hour (395.3B1) and/or 14- hour (395.3A2) driving rule exceeded	*	X	X
Audit logs for failure to take 30-minute break (395.3A3II)	*	X	X
Document missing logs (395.8A) or logs received later than 13 days (395.81)	*	X	X
Ensure all casual or part-time drivers submitted 7-days preceding on-duty statement (395.8J2)	*	*	X
Logs checked for speeding. Total mileage and point to point.		*	X
Document log audits and present to client for review with driver	X	X	X
Document log audits and review with the drivers			X
Offer retraining session for drivers with HOS issues			X
Track log violations and share with Owner in monthly report		*	X
Create program to address the specific HOS violations experienced			X
Elog support. Provide direct line for driver with ELD issues.	*	X	X
Elog support. Provide direct line for driver with ELD issues. (After hours services)		\$350/hour billed in quarter hour increments.	Includes up to 5 calls per month then \$65 per quarter hour.
Maintain logs and supporting documents for 6 months per DOT requirements (395.8K1)		\$50 month bulk upload fee	X
HOS update notification service.	X	X	X

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	Oversight	Helping Hand	Virtual Safety Director
Driver Fitness: Driver Qualification Files (DQF)			
Ensure carrier has a DQF on all active drivers by comparing Master Driver List to DQ files. (391.51A)	X	X	X
Create or update Master Driver List	*	X	X
Maintain Master Driver List by entering and removing drivers based on start and termination date	*	*	X
Review DQF for any major items missing	X	X	X
Perform a complete DQF audit and document all missing items including employment gaps	*	X	X
Work with the carriers and the drivers to obtain all missing information			X
Maintain a digital copy of each DQF on our Dropbox system		X	X
Upload DQF into Encompass or other data system	\$50 upload fee plus \$20 month per driver	\$50 upload fee plus \$15 month per driver	x Includes upload of initial fleet. \$50 upload fee per New Hire.
Create a mirror hard copy ready for DOT audits		*	X
Track expiration dates of license and medical cards	*	*	X
Send reminder to carrier and/or drivers at 60,30, 15 and then daily intervals until in compliance		*	X
Send out DRIVER NOT QUALIFIED notifications to help carrier avoid fines (391.11A)		X	X
Run MVRs at time of hire and annually as required by DOT	*	*	x (actual cost of MVR but no service fees apply)
Monthly monitoring of CDL license in ensure driver is not operating a CMV without a valid CDL w/o carrier awareness (383.23A) or a suspended/revoked CDL (383.37A)		*	X
Advise carrier if driver has more than 1 active CDL (383.37B)		*	X
Perform background and SPH checks on all drivers	*	*	X
Run PSP and other required/preferred background checks on perspective hires	*	*	x (actual cost of PSP or other background check but no service fees apply)
Maintain inquires into Employment Record (SPH) in DQF (391.51B2)	*	X	X
Verify Medical Card and Doctor with National Registry		*	X
Run Medical MVR as required by DOT	*	*	x (actual cost of MVR but no service fees apply)
Assist in driver self-certification process		X	X

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 Acute Violation (xxx.x) Critical Violation

	Oversight	Helping Hand	Virtual Safety Director
Driver Fitness: Driver Qualification Files (DQF) continued			
Verify driver is self-certified in correct status			X
Advise carrier when using a driver that has been determined not physically qualified (391.11B4)		*	X
Notify carrier when a driver is not medically examined and certified (391.45A)			X
Ensure driver DOT Medical Card and Long Form are in DQF and notify carrier when missing. (391.51B7)			X
Notify carrier of DRIVER DISQUALIFIED if med card expires or is not valid. (391.41)		X	X
Ensure application is DOT compliant and complete	Will review general application for compliance	Will review general application for compliance	X
Maintain DQF (include items you provide)		X	X
Manage DQF (audit items you provide, include in upload, add to digital system, notify of needed items and keep files up to date)		*	X
Perform maintenance on DQF so that file is always DOT Audit ready			X
Provide a customized DQF that is DOT compliant and always up to date	*	*	X
Maintain DQF for terminated drivers up to 3 years after date of termination or until contract termination (non-digital)	One time \$75 file creation fee	X	X
Maintain DQF for terminated drivers up to 3 years after date of termination or until contract termination (digital)		\$50 digital upload fee + \$5 month	\$5 per terminated driver after 50 drivers in 3 years
Provide SPH documentation as required by law		*	X

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 Acute Violation (xxx.x) Critical Violation

	Oversight	Helping Hand	Virtual Safety Director
Vehicle Maintenance: Maintenance Files and PM Plans			
Review current PM plan and offer suggestions	X	X	X
Ensure PM Plan is DOT compliant		X	X
Create a DOT compliant PM Plan if one is not in place	\$500	\$150	X
Audit all Maintenance Files (396.3B)	X	X	X
Offer suggestions for Maintenance file improvement	X	X	X
Verify title and registration accuracy		*	X
Work with mechanic, drivers and carrier to improve quality of Maintenance file items		*	X
Provide training to mechanics on how to properly document items that are required in a Maintenance file		*	X
Review DVIR steps with drivers and mechanics (applies to in-house mechanics only)	Driver review only	X	X
Check for documentation of safety defects reported by the driver (396.11C)			X
Digitally maintain DVIRs for 90 days as required by DOT		*	X
Manage Maintenance files (audit items you provide, include in upload, add to digital system, notify of needed items and keep files up to date)		*	X
Maintain Maintenance files (include items you provide)		X	X
Advise when periodic inspections are due and if a vehicle's inspection has expired (396.17A)		*	X
Review inspections for Cargo Tanks and advise when due (180.407C)		*	X
Check for 12 months worth of Roadside Inspections are required by the DOT	X	X	X
Create a digital file for Roadside Inspections and retain for 12 months as required	*	X	X
Monitor for operation of an OOS vehicle prior to documentation of repair (396.9C2)			X

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	Oversight	Helping Hand	Virtual Safety Director
Vehicle Maintenance: Maintenance Files and PM Plans continued			
Maintain a digital copy of each Maintenance file on our Dropbox system for up to 2 years after disposal of equipment or end of contact period		\$50 per vehicle upload fee applies for any equipment over 1 year in operation + \$15 per month	\$50 per vehicle upload fee applies for any equipment over 1 year in operation
Upload each item of the Maintenance file into Encompass or other data system		*	X
Create a mirror hard copy ready for DOT audits		*	X
Using our PM Alert© system; notify carrier of upcoming service intervals		*	X
Maintenance files are always in DOT audit ready condition		*	X
Cargo Securement			
Review cargo secure techniques to ensure compliance (392.9A1)	X	X	X
Inspect trailers to ensure cargo is properly secured thus avoiding a critical violation of Failing To Secure Cargo (393.100-393.136)		*	X
Review CSA site for compliance issues	X	X	X
Monitor CSA site for cargo securement issues and offer advise		*	X
Provide classroom training on cargo securement		*	X
Controlled Substances and Alcohol: D&A Program			
Review DOT D&A program to ensure compliance with DOT regulations (FMCSA, FRA, PHMSA, FAA, etc....) (382.115A)	X	X	X
Review DOT D&A program to random collections are administrated properly and at the rate prescribed by the DOT (FMCSA, FRA, PHMSA, FAA, etc....) (382.305)	X	X	X
Review quarterly and annual MRI reports for compliance. (382.305B1 & 382.305B2)		*	X
Review Company D&A program to ensure compliance with state and local regulations	X	X	X
Establish a DOT Compliant D&A program by signing carrier up with a Consortium or enrolling them with a verifiably provider.		*	X
Provide full support to the DER to ensure compliance with program standards.			X
Review D&A Binder / folder	X	X	X
Advise how to create a D&A Binder	X	X	X
Create D&A Binder or folder		*	X

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	Oversight	Helping Hand	Virtual Safety Director
Controlled Substances and Alcohol: D&A Program continued			
Identify the DER (Designated Employee Representative) and confirm their duties		X	X
Confirm Reasonable Suspicion Training is completed for all appropriate parties (382.603)	X	X	X
2-hour required Reasonable Suspicion Training (online format)	\$150	\$100	\$65
Review how your DOT D&A program is administered		X	X
Review your SAP policy and program including any usage of a CMV driver who had previously tested positive for drugs (382.215)	X	X	X
Review your DOT D&A policy for compliance	X	X	X
Create a DOT D&A compliant policy for your company with sign off sheet	\$500	\$250	X
Review your CMV driver notification and training program for compliance	X	X	X
Review your d&a workplace policies and communication	X	X	X
Review your MRO and lab collection facilities for compliance	X	X	X
Visit your local lab collection facility for compliance			During first year of contract and every other year thereafter or if a change of provider occurs.
Review test dates vs. first dispatch to ensure compliance with Pre-Employment testing requirements. (382.301A) Easy \$50k fine for non-compliance.		*	X
Review accident testing policy for compliance and understanding of "when to test". (382.303A)	X	X	X
Create a chart of "when to test"	X	X	X
Conduct FMCSA D&A accident testing and qualification training		*	X
Ensure post accident testing occurred as required. Identify those in non-compliance. (382.303B)		*	X
Conduct interview with DER and management to ensure all CMV drivers took their required d&a tests. Ensure no driver who refused testing is operating a CMV unnoticed. (382)			X
Conduct CMV driver D&A training	\$500	\$450	Included if used as toward time allotment for onsite days per month or \$400 for up to 2 hours

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	Oversight	Helping Hand	Virtual Safety Director
HazMat Compliance			
Review of hazmat program to ensure carrier has the proper authority and insurance in place	*	X	X
Review of carrier's equipment to ensure usage of properly hauling vessel (e.g. spec'd tank vs. non-spec'd tank)		*	X
Review of Maintenance records to ensure tank is current on all required tests and inspections (180.407A)		X	X
Check for "birth certificates" on all spec'd tanks		*	X
Ensure carrier complies with FMCSR requirements for transport of HM (177.804)		X	X
Review training program to ensure carrier has provided In-Depth Security Awareness Training (172.704A5)		*	X
Review training program to ensure carrier has provided Function Specific Training (172.704A2)		*	X
Review training program to ensure carrier has provided General Awareness and Familiarization training to all required employees (172.704A1)		X	X
Review freight hauled by carrier to ensure carrier is not inadvertently hauling hazmat.	X	X	X
Review past hazmat loads to ensure carrier did not accept and/or transport improperly prepared HM loads. (177.801)		*	X
Review dispatch log, bols and shipping papers noting placards designated for each commodity to ensure vehicles were properly placarded. (177.823A)		*	X
Review Security Plan to ensure completeness and compliance. (172.880B)		*	X
Create Security Plan (172.880B)	\$3,500	\$1,500	X
Educate carrier on need to create a written report of any HM incident and ensure creation based on file audit. (171.16)	*	X	X
Review shipping papers provided to carrier for compliance with all HM regulations. (177.817A)	X	X	X
Create sample shipping document for use in situations of concern. (172.202)		*	X

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	Oversight	Helping Hand	Virtual Safety Director
HazMat Compliance continued			
Check for SDS	X	X	X
Review Safety Data Sheets (SDS)	*	*	X
Conduct Hazmat trainings as required	TBD based upon training needed (discounts may apply)	TBD based upon training needed (discounts may apply)	TBD based upon training needed (discounts may apply)
Training Services			
Review training program and ensure carrier has provided the necessary Hazmat Trainings or Material of Trade trainings as appropriate.	X	X	X
Orientation Training (HOS, Safe Driving, D&A Awareness, NELDT, Driver Logs, Vehicle Inspections, DQF completion and company specific items as requested) (Priced per day)	\$1,500	\$1,000	Included if used as toward time allotment for onsite days per month or \$1000 per day
Quarterly Safety Meeting and Driver Training to meet DOT standard requirements	\$1,500	\$1,000	X
Driver Training Kit purchase for in-house training	\$200	\$150	\$75
Instructor add-on	\$500 for up to 2 hours or \$1500 for the day	\$450 for up to 2 hours or \$1000 for the day	Included if used as toward time allotment for onsite days per month or \$400 for up to 2 hours or \$1000 per day
Material of Trade Training	\$500	\$450	X
Manager Trainings	DOT / CSA \$5000	DOT / CSA \$3500	Initial 1-2 day DOT /CSA Training included
Trainings in our GBC Classroom	25% off stock rate	50% off stock rate	X

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Tax Calculation Services			
IFTA (electronic filing fees apply) (Prepared files)	\$100 per quarter up to 100 trucks then \$1 truck thereafter	*	x Actual cost of tax and filing fee applies
IFTA (electronic filing fees apply) (No trip reports or prepared files)	\$50 per truck per quarter	x Actual cost of tax and filing fee applies	x Actual cost of tax and filing fee applies
NM, NY Hut, Oregon and KYU (electronic filing fees apply) (Prepared files)	\$10 per state per quarter	*	x Actual cost of tax and filing fee applies
NM, NY Hut, Oregon and KYU (electronic filing fees apply) (No trip reports or prepared files)	\$10 per truck per state per quarter	x Actual cost of tax and filing fee applies	x Actual cost of tax and filing fee applies
2290 (electronic filing fees apply)	\$50 per fleet	x Actual cost of tax and filing fee applies	x Actual cost of tax and filing fee applies
UCR (electronic filing fees apply)	\$50 per fleet	x Actual cost of tax and filing fee applies	x Actual cost of tax and filing fee applies
Vehicle Registration Renewals (electronic filing fees apply)	\$50 if renewable online	*	x Actual cost of tax and filing fee applies
TX Cab Card Renewals (electronic filing fees apply)	\$50 per fleet	*	x Actual cost of tax and filing fee applies
Driver Tax Returns (electronic filing fees apply)	.001% of gross with \$50 minimum Example: \$50k gross income = \$50 tax prep fee	.001% of gross with \$50 minimum Example: \$50k gross income = \$50 tax prep fee	.001% of gross with \$50 minimum Will set up a day and come onsite if at least 5 drivers are accepting this service
Other			
Discuss the penalties for requiring, permitting and/or making false statements on records or reports including record of duty status (390.35)	X	X	X
Receive a Monthly Owner Report		*	X
Receive discounts and savings off additional programs and trainings	up to 10% off	up to 15% off	up to 25% off
Receive a copy of The Monthly Scoop	X	X	X
On-Call Advisory Service	X	X	X
Free AD spot on website and in our newsletters (reader base in excess of 50,000)	*	*	X

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	Oversight	Helping Hand	Virtual Safety Director
Investment	Monthly Investment	Monthly Investment	Monthly Investment
Includes 3-person team assigned to your account	\$2000 per month includes up to 10 drivers	\$4000 per month includes up to 10 drivers	\$6000 per month includes up to 10 drivers
Additional drivers	\$25@	\$65@	\$100@
Days onsite	up to 1 per quarter	up to 8 per year not to exceed amount currently paid into contract	up to 2 per month
Additional days	\$1,500	\$1,000	\$1,000
Phone and email support	up to 5 hours per month	up to 20 hours per month	unlimited
In-house support hours (e.g. policy creation, data review, DQF review, DataQ, etc....)	up to 8 hours per month	up to 25 hours per month	up to 85 hours per month
Additional hours (billed in quarter hour increments)	\$250	\$225	\$200
Emergency on-call & after hours support via a designated line (spills, accidents, elog issues)	N/A	Includes up to 1 15-minute call then \$500/hr. billed in quarter hour increments with 1 hour minimum	Includes up to 10 hours per month
FREE TRAVEL INCLUDED			
Applies to all destinations within 100 miles of Gun Barrel City, TX	x	x	x
Travel fee is \$500 + \$500 per day onsite for destinations 101 - 1000 miles from GBC, TX	if applicable	if applicable	if applicable
Travel fee is \$750 + \$750 per day onsite for destinations 1001 - 2000 miles from GBC, TX	if applicable	if applicable	if applicable
Travel fee is \$1000 + \$1000 per day onsite for destinations 2001 - 3000 miles from GBC, TX or in areas designated as "high cost" such as Los Angeles, NYC or San Francisco	if applicable	if applicable	if applicable
Destinations in excess of 3000 miles: travel fees will be determined at time of booking	if applicable	if applicable	if applicable
Travel to multiple locations during one booking (i.e. various terminals) will be based upon furthest location or average of all distances	if applicable	if applicable	if applicable
Average amount of communication	Every other week	Twice a week	Daily
Services and offerings may be amended, added or removed at any time. Customer will be given up to a 60 day notice when applicable.			

X Included

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